

2014 Distributor Training Schedule

DAY	DATE	CLASS TITLE	CITY / LOCATION	PRICE
JANUARY				
Wed-Thu	1/8-9	Solution Based Commercial Selling Process	Montreal, QC	\$595
Tue-Wed	1/14-15	Professional Counter Person Workshop	Atlanta, GA	\$495
MARCH				
Mon-Tues	3/3-4	Professional Counter Person Workshop	Los Angeles, CA	\$495
Wed-Thu	3/5-6	Solution Based Commercial Selling Process	Atlanta, GA	\$595
Tue-Wed	3/11-12	Solution Based Commercial Selling Process	Pittsburgh, PA	\$595
APRIL				
Wed-Thu	4/2-3	Professional Counter Person Workshop	Baltimore, MD	\$495
Tue-Thu	4/15-16-17	*Accelerated Distributor Development Series	Chicago, IL	\$695
Tue-Wed	4/22-23	Guide to Collision Center Profitability	Orlando, FL	\$495
Wed-Thu	4/23-24	*Distributor Technical Rep Certification (Phase 1)	San Francisco, CA	\$345
MAY				
Thu	5/1	Time Management for Peak Performance	Kansas City, MO	\$250
Fri	5/2	Converting Conflicts Into Customers	Kansas City, MO	\$250
Wed-Thu	5/14-15	*DTRC Professional Development (Phase 2)	Atlanta, GA	\$345
Tue-Wed	5/20-21	Guide to Collision Center Profitability	Dallas, TX	\$495
Tue-Wed	5/27-28	Solution Based Commercial Selling Process	Chicago, IL	\$595
JUNE				
Wed-Thu	6/4-5	*Distributor Technical Rep Certification (Phase 1)	Chicago, IL	\$345
Tue-Wed	6/17-18	Finance for Non-Financial Managers	Pittsburgh, PA	\$495
JULY				
Tue	7/15	Time Management for Peak Performance	Columbus, OH	\$250
Wed	7/16	Converting Conflicts Into Customers	Columbus, OH	\$250
Wed-Thu	7/23-24	*DTRC Professional Development (Phase 2)	Los Angeles, CA	\$345

*Platinum Distributor Participants Only



2014 Distributor Training Schedule – cont.

DAY	DATE	CLASS TITLE	CITY / LOCATION	PRICE
SEPTEMBER				
Tue–Wed	9/9-10	Professional Counter Person Workshop	Hartford, CT	\$495
Wed–Thu	9/10-11	*Distributor Technical Rep Certification (Phase 1)	Atlanta, GA	\$345
Wed–Thu	9/17-18	Solution Based Commercial Selling Process	Los Angeles, CA	\$595
Tue–Thu	9/23-24-25	*Accelerated Distributor Development Series	Orlando, FL	\$695
OCTOBER				
Tue–Wed	10/7-8	Professional Counter Person Workshop	Toronto, ON	\$495
Tue–Wed	10/14-15	Solution Based Commercial Selling Process	Atlanta, GA	\$595
Tue–Wed	10/28-29	Guide to Collision Center Profitability	Chicago, IL	\$495
NOVEMBER				
Tue–Wed	11/11-12	Professional Counter Person Workshop	Dallas, TX	\$495
Tue	11/18	Time Management for Peak Performance	Orlando, FL	\$250
Wed	11/19	Converting Conflicts into Customers	Orlando, FL	\$250
DECEMBER				
Tue–Fri	12/2-5	Excellence In Distribution Management	Orlando, FL	NONE
Wed–Thu	12/10-11	*DTRC Professional Development (Phase 2)	Houston, TX	\$345

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REGISTRATION INFORMATION

PPG distributors can register by visiting the Training section of ppgrefinish.com and downloading a PDF of the registration form. The completed form can be faxed to the number listed on the bottom of the form.

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