

## Aquabase® Plus Mixing Base – P997-SF18 Silver Flair

June 2012  
DB-A-710

### Product Introduction:

**P997-SF18 Silver Flair** is made from a special effect pigment that gives paint the ability to change color. When viewed from different angles or under different light sources (low light -vs- direct sun light).

Pigments of this type have started to be used by motor manufacturers (OEMs). The special effect which OEMs have been able to achieve using this kind of pigmentation is difficult to match accurately in refinish product lines which do not contain the pigment. P997-SF18 has been developed using the same pigment currently being used in OEM colors.

### Marketing Information

- **Nexa Autocolor** is committed to the innovation of leading edge products and repair processes, outstanding color quality, and dedicated tools and services, all seeking to improve collision center quality, productivity and profitability.
- The addition of P997-SF18 Silver Flair to the **Nexa Autocolor** Aquabase® Plus mixing system is an example of our commitment to provide a high quality color match to the latest motor manufacturer colors

### Color Information

For the launch, the following OEM colors have been matched

OEM	OEM Code	Description	First Year	Brand Code:
Audi	LX7T	Prismasilber	2010	58ARB
Daihatsu	B68	Dark Purplish Blue	2008	7YVLB

- P997-SF18 Silver Flair will be made available for online color as of June 29<sup>th</sup>, available for download by Internet Update customers during the 3<sup>rd</sup> week of July 2012 and will be included in the 3<sup>rd</sup> 2012 PaintManager™ CD.

### “Limited Use” Mixing Base

- P997-SF18 Silver Flair is designated a “**Controlled Limited Use Toner**” and has been used to match only **two** OEM colors.

“Limited Use” status is built into Nexa Autocolor color systems. When a customer accesses a color formula containing P997-SF18 a warning will be shown:

*WARNING, contains P997-SF18 limited use toner.  
Please check available stock prior to mixing.*





**Controlled Distribution**

- It is **not** recommended that all Nexa Autocolor Distributors place a supply of P997-SF18 Silver Flair in their inventory. P997-SF18 is a "Controlled" Limited Use Toner that is currently only used in **three** OEM formulas
- It is recommended that distributors only order P997-SF18 when a collision center needs it. By doing this, Nexa Autocolor can offer an accurate color match to the customer without the distributor or collision center carrying stock of a toner which may only be used rarely.
- **"Controlled Distribution"** – P997-SF18 Silver Flair will be available to order through Nexa Autocolor's Customer Service Department **ONLY. Dial; 1-800-647-6050 to place an order. "On-Line" ordering of this Controlled Limited Use Toner will not be available.**
- **Due to the special nature of this pigment and its very limited supply, orders will be approved based on need. The last page of this announcement may be copied and posted in the mixing areas of shops to remind refinishers of the special ordering instructions of this toner.**

**Ordering Information:**

<b>Code:</b>	P997-SF18
<b>Size:</b>	QL – 0.25 Liter
<b>Container:</b>	Squeezable Plastic
<b>Jobber Cost:</b>	\$142.50
<b>Suggested CF:</b>	\$182.95
<b>Suggested Refinisher:</b>	\$240.70



**Additional Ordering Information:**

<b>Product Code</b>	P997-SF18
<b>PPG Ordering Code</b>	P997-SF18 QL
<b>Product Launch #</b>	146242
<b>Retail Pkg Qty:</b>	1 unit
<b>Pkg Unit of Measure:</b>	Carton
<b>Retail Pkg Dimensions:</b>	6 cm D x 15 cm H
<b>Retail Pkg Unit Weight (lbs):</b>	.60
<b>Minimum Purchase Quantity--Per Each:</b>	Each
<b>Containers per Case:</b>	6
<b>Case Dimensions:</b>	19 cm L x 13 cm W x 15.5 cm H
<b>Containers per Pallet:</b>	864
<b>Pallet Size:</b>	80 cm x 120 cm
<b>Pallet Height:</b>	80 cm
<b>Cases Per Layer:</b>	36
<b>Point of Sale Description:</b>	See first page
<b>UPC/Bar Code Label: (Per product code size)</b>	<b>5025427637870</b>
<b>UPC/Bar Code Carton: (Per product code size)</b>	<b>5025427637870</b>
<b>Country of Origin:</b>	Milan
<b>*Package VOC Regulatory:</b>	2.64 lbs/gal (317 g/L)
<b>*Package VOC Actual:</b>	.43 lbs/gal (52 g/L)
<b>Shipping Description:</b>	Paint – Non-Regulated
<b>Flash Point:</b>	200 F
<b>Hazard Class Labels/Placards:</b>	None
<b>Physical State:</b>	Liquid
<b>NFPA:</b>	NFPA Hazard Class IIIB, Class B Extinguisher
<b>Chemical Abstract No.:</b>	NA
<b>Chemical Components:</b>	Please see MSDS, section 3
<b>VAPOR HARMFUL:</b>	Please see MSDS, section 2





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## Special Ordering Instructions for P997-SF18 Silver Flair

**Note:** **P997-SF18** is a Controlled Limited Use Toner used in only two OEM Formulas; Audi's LX7T and Daihatsu's B68. If needed, contact your Nexa Distributor and ask them to place an order for **P997-SF18** by calling **1.800.647.6050**. Expect delivery within 2 days after order is placed and approved.

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