



# Training & Support: PPG Fee Schedule

## Collision Center Courses

### General Courses

|  |            |
|--|------------|
| Color 21 (Deltron and Global) .....          | \$250.00   |
| Deltron Certification 2I.....                | 100.00/day |
| Global Certification 2I.....                 | 100.00/day |
| Master Technician.....                       | 100.00/day |
| Paint Shop Productivity Recertification..... | 100.00/day |
| Recertification (Deltron and Global).....    | 100.00/day |
| Refinish Technician Assistant.....           | 100.00     |

## Commercial Coatings Courses

### General Courses

|   |                                 |
|---|---------------------------------|
| Advanced Commercial Equipment—Phase I.....                | \$200.00                        |
| Advanced Commercial Equipment—Phase II.....               | 200.00                          |
| Color Accurate Software Systems .....                     | <i>No Charge to Distributor</i> |
| Commercial Performance Coatings Spray Sessions.....       | <i>No Charge to Distributor</i> |
| Commercial Performance Coatings Product Technologies..... | <i>No Charge to Distributor</i> |
| Commercial Truck Estimating .....                         | \$395.00                        |
| Delfleet Spot Repair and Color Tinting .....              | 225.00                          |
| Delfleet Training Certification .....                     | 250.00                          |
| Protective Marine Coating .....                           | <i>No Charge to Distributor</i> |

## Custom Painting Courses

### General Courses

|  |                |
|--|----------------|
| Custom Airbrushing the Human Skull <sup>†</sup> .....      | \$250.00/1 day |
| Custom Airbrush American Flag and Eagle <sup>†</sup> ..... | 250.00/1 day   |
| Custom Airbrushing.....                                    | 495.00         |
| Custom Airbrush Real Fire <sup>†</sup> .....               | 250.00/1 day   |
| Custom Flames Design.....                                  | 495.00         |
| Custom Graphics .....                                      | 495.00         |
| Custom Woodgrain .....                                     | 250.00/1 day   |
| Vibrance Collection – Candy Apple Finishes.....            | 495.00         |
| Vibrance Product Training .....                            | 400.00         |

<sup>†</sup>Must have taken the Custom Airbrushing class.



# Training & Support: PPG Fee Schedule

## Distributor Education Courses

### General Courses

|   |                          |
|---|--------------------------|
| Excel Personal Development—Inside Sales Seminar .....   | \$395.00                 |
| Excel Personal Development—Outside Sales Seminar .....  | 395.00                   |
| Guide to Collision Center Profitability .....           | 395.00                   |
| Phase I – Distributor Basic Training.....               | 100.00                   |
| Phase II – Distributor Fundamentals.....                | 100.00                   |
| Phase III – Distributor Systems & Troubleshooting ..... | 100.00                   |
| Phase V – Distributor Product Update .....              | No Charge to Distributor |
| Successful Distributor Best Practices .....             | \$395.00                 |

### For Platinum Jobbers Only

#### *Distributor Development Series (DDS):*

|   |          |
|---|----------|
| DDS 1: Operations, Organization and Personnel ..... | \$395.00 |
| DDS 2: Sales and Marketing.....                     | 395.00   |
| DDS 3: Business Planning and Finance .....          | 395.00   |
| Situational Sales Negotiation .....                 | 900.00   |

### For All Jobbers with Regional Manager Approval

|  |        |
|--|--------|
| Excellence in Distribution Management..... | \$0.00 |
|--|--------|

## Industry Education Courses

### General Courses

|                                  |          |
|----------------------------------|----------|
| Insurance Personnel Seminar..... | \$100.00 |
|----------------------------------|----------|

### MVP

|   |          |
|---|----------|
| Estimate Plus .....                                 | \$295.00 |
| MVP Administration Management .....                 | 295.00   |
| MVP Advanced Collision Estimating Skills .....      | 590.00   |
| MVP Business in the 21 <sup>st</sup> Century .....  | 590.00   |
| MVP Collision Center Marketing .....                | 590.00   |
| MVP Collision Repair Sales & Customer Service ..... | 295.00   |
| MVP HR & Organizational Development .....           | 590.00   |
| MVP Leadership & Leading Change .....               | 590.00   |
| MVP Managing Customer Loyalty .....                 | 295.00   |
| MVP Production & Cycle Time Management .....        | 590.00   |



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## Nexa Autocolor

### General Courses

|                                    |          |
|------------------------------------|----------|
| 2K HS Product Update.....          | \$100.00 |
| 2K HS Product System .....         | 300.00   |
| 2K HS Product System (2 day) ..... | 200.00   |
| 2K HS Topcoat.....                 | 200.00   |
| Eye for Color .....                | 200.00   |

## Vocational Education Courses

### General Courses

|  |                               |
|--|-------------------------------|
| Vocational Instructor National Program – Phase I.....  | <i>No Charge to Voc Inst.</i> |
| Vocational Instructor National Program – Phase II..... | <i>No Charge to Voc Inst.</i> |